## CANADIAN ASSOCIATION OF PETROLEUM LANDMEN (CAPL)

The Canadian Association of Petroleum Landmen evolved from the Alberta Landmen Association which was established in 1948 with approximately 8 members. The association was incorporated as CAPL on May 23, 1961 and presently has approximately 1,800 members. CAPL is affiliated with the American Association of Petroleum Landmen (AAPL) and works closely with its southern counterparts.

Membership in CAPL includes those individuals responsible for the acquisition, administration and disposition of mineral and surface rights for petroleum and production companies as well as related service and financial companies in the energy industry.

The CAPL, in 1989, incorporated in its Constitution a Professionalism Program and Certification Procedure. Currently there are two (2) Professional designations available to those members of the Association who have, through their experience and education, demonstrated the highest level of educational competency and ethical conduct.

Professional landmen known within CAPL as having attained one or both of the current designations enjoy many challenging roles, from corporate strategy and joint venture negotiations, to dealing with surface land holders and land administration. CAPL members work closely with their exploration, production, financial and legal counterparts to formulate and implement exploration strategies and to negotiate a wide variety of exploration, production, joint ventures and other related agreements. Individuals who work in this field have the unique opportunity of being involved in the petroleum life cycle from the initial discovery to the final abandonment and reclamation.

Besides the mineral and surface landmen – those directly involved with the acquisition, management and disposition of mineral and surface assets – landmen are also involved with business development, prospect strategies, negotiations, economic evaluations, liaison with government at all levels, administration, contract analysis and marketing. CAPL's mandate (included within its bylaws) is to inspire and maintain a high standard of professional conduct, to further the education of its members, to promote fellowship and to assist the industry. Over the years CAPL has effectively implemented a professionalism program, established a credible seminar portfolio, organized annual conferences, monthly general meetings and social functions, and has perfected and published precedent documents which have gained recognition and acceptance throughout the industry. CAPL continues to build its base by taking initiatives to create senior educational seminars, program electronic agreements forms and enhance the Professionalism program.

In its desire to achieve a yet even higher level of professionalism, CAPL's voluntary professional certification program provides its members with the ability to attain certification as a Professional Landman (P.Land) or a Professional Surface Landman (PSL).

The main objective of CAPL's professionalism program is to encourage landmen to attain the highest level of professional proficiency and ethical conduct. The purpose of the professionalism program and its P.Land/PSL designations is to provide a standard by which landmen, industry members and groups, related government departments and the public can accept as reliable evidence that a person has attained the highest level of professional competency. CAPL's professional portfolio has become its benchmark to be judged from, but also, a source for its membership to grow and develop.

The criteria for attaining certification as set out in the Professionalism Procedure, include a combination of qualifying experience, academic achievement and the successful completion of a written exam, which is a comprehensive examination dealing with all areas of land-related work.

The association strives to remain current with the industry and to provide the tools and support to its members so they can continue to add value to the ever-changing business environment in which they operate.

While striving to maintain its high level of professionalism, CAPL also provides an essential contact and learning basis for the land profession. It contributes significantly to the continuity of the petroleum industry through the development and implementation of procedures and documentation.

CAPL is pleased to announce that the following individuals have completed the educational requirements prescribed by the Association and have earned one or both of the Professional designations PROFESSIONAL LANDMAN (P.Land), PROFESSIONAL SURFACE LANDMAN (PSL).

## <u>2011</u>



Larysa Polunin, P.Land



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