

## **ALEX F. CSAKY, PSL. Surface Landman, Land Agent # 3824**

Phone: (403) 613-3307. Email: csaky@hotmail.ca

### **CAREER PROFILE**

A 25 year Surface Landman and project manager with extensive and diverse experience in Oil and Gas (Surface and Freehold Minerals), Telecommunications, Transportation and Renewable Resources Land Acquisitions. A proficient and skilled negotiator with strong interpersonal, communications and environmental knowledge. A creative team leader and project manager with the ability to multi task several reports, contractors and projects in various geographical areas simultaneously. A creative problem solver that thrives on new and challenging opportunities and complex stakeholder concerns.

### **PROFESSIONAL HISTORY**

**SHELL CANADA, LTD.**, Calgary, Alberta

**2004 to 2016**

#### **Senior Staff Surface Landman**

- Managed on-time delivery of land acquisitions for Shell Unconventional exploration in Rocky Mountain House Gold Creek and Chederville areas,
- Successfully resolved complex land issues with residents including aboriginal land issues in Jumping Pound area. Resolved trespass issues in Jumping Pound dating back to 1952 by working with MD and local residents to turn Shell roads into MD roads. Worked with local stakeholders and extensive negotiations with the Rockyview County to successfully re-zone Shell owned lands from to Industrial to Farm and Ranch for Shell LNG Plant expansion.
- Managed and coordinated various brokers simultaneously in order to retain anonymity for Shell LTO (Light Tight Oil) play in the Worsley, Grande Prairie for a 100 plus drilling program.
- Negotiated extensively with Stoney First Nations and Oil and Gas Committee to secure land dispositions and arrange employment for Stoney people through Shell's contractors.
- Managed contractors for delineation and SAGD projects in Peace River and Cold Lake.
- Acquired land and managed contractors for mineable Oil Sands and SAGD projects in Fort McMurray. Dealings with all stakeholders involved in area, such as FMA holders trappers and other operators for road usage.
- Managed Shell acquired lands at Scottford upgrader and negotiated with third party corporation interests requiring Right of Way or access through Shell's property, vice versa.

**TELESITE MANAGEMENT LTD. (Calgary Alberta & Vancouver British Columbia)**

#### **PRESIDENT**

**2001 to 2004**

- **Ministry of Transportation BC:** Purchased land for road widening in Surrey BC for truck crossing across US border.
- **Shell Canada Limited:** Negotiated and acquired land for Windmill Farms throughout Manitoba and Alberta. And completed all required due diligence associated with properties acquired. **This contract resulted in a career offer and full time position with Shell Canada Ltd.**
- **Telus Communications:** Selected sites for DSL equipment, negotiated and acquired easements and rights of way for DSL and related infrastructure throughout the Greater Vancouver area.

**UNIVERSAL FIELD SERVICES (Southern New England Telephone), Cromwell CT (Public Service Electric and Gas) Newark NJ**

**2000 to 2001**

#### **Senior Right of Way/Site Acquisition Agent**

- Completed all required due diligence, zoning research and negotiations Rights of Way for 238 KV. Power line from Northern New Jersey to Manhattan routed under the Hudson River.

- Completed all required site selection, negotiations and acquisition for DSL equipment for Southern New England Telephone in Connecticut..

**NATIONAL SITE DEVELOPMENT (Cellular One), Reading, PA** **2000**  
**Site Acquisition Manager**

- Negotiated sites, completed preliminary zoning research, monitored construction and acted as liaison with local government and attorneys for cellular towers in Reading, Pennsylvania.

**SPECTRASITE COMMUNICATIONS, INC.** **1999**  
 Kentucky/Cleveland and Cincinnati, Ohio.

**Site Acquisition Specialist for Sprint PCS and Nextel Communications**

- Conducted preliminary zoning research, identified prospective sites, negotiated and acquired sites for cellular towers throughout Ohio, Kentucky, and Indiana.

**THE NLS GROUP, Providence, Rhode Island** **1998**  
**Right of Way Agent for Metricom and AT&T**

- Acquired Rights of Way for infrastructure for **Metricom**, (1<sup>st</sup> ever wireless internet service) in New York metro area and Upstate New Jersey. Negotiated urban Rights of Way Agreements, for rooftop **AT & T** 3G installation of a fiber optic network in Manhattan, New York.

**SHELL CANADA, LTD., Calgary, Alberta** **1997**  
**Contracting Surface Landman**

**SCOTT LAND AND LEASE, LTD., Calgary, Alberta** **1996 / 1997**  
**Senior Surface and Freehold Minerals Landman**

**FOUR WEST LAND CONSULTANTS, LTD., Calgary, Alberta** **1992 / 1996**  
**Chief Surface and Freehold Minerals Landman**

**HUNTER SURVEY SYSTEMS, Calgary, Alberta** **1990 / 1992**  
**Survey Technologist**

- Conducted urban and rural Surveys throughout Southern Alberta

**W.D.SURVEYS, Calgary, Alberta** **1990**  
**Survey Party Chief**

- Surveyed pipeline and well site throughout Northern Alberta, Yukon, North West Territories.

#### **EDUCATION**

- **PSL (Professional Surface Landman) Designation through CAPL.** **2011**
- **Completed Real Estate Course, Polley Associates, Blue Bell, PA.** **2000**
- **Completed Canadian Securities Investment Course.** **1988**
- **University of Calgary: Completed further General Studies.** **1987 to 1989**
- **Southern Alberta Institute of Technology: Survey Engineering Technology.** **1984 to 1986**

#### **LANGUAGES:**

- **English Fluent** **Spanish Fluent.**

#### **PROFESSIONAL MEMBERSHIPS**

- **Alberta Land Agents License #3824, Licensed since 1992**
- **CAPL (Canadian Association of Petroleum Landmen) Since 1992**



