

KEN HOLLINGTON

Land Consultant, Landman, Senior Contracts

**Canadian Association of Petroleum Landmen, CAPLA, PJVA,
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Base Business, Acquisitions & Dispositions, Title/Issue & Royalty Resolution, Regulatory, Accounting

- **Proactive, forward looking**, adaptable, detail and common sense oriented professional, respectful of corporate workplace conduct, able to integrate quickly as a team player using critical outside the box thinking required to achieve future company objectives. University of Calgary and Petroleum Land Management graduate using over twenty five (25) years progressive industry experience to complete tasks efficiently on confidential transactions in diverse situations of over \$5.0 billion in transaction value from \$20,000 to \$1.2 billion in A&D and day to day Land Base Business with companies in Canada, & U.S. Problem solving and communication were key to successful results.
- **Professional attitude** with an emphasis on adaptability, being personable and working in and promoting a positive and productive environment, having good relations and communications with all departments "outside the silo" with a demonstrated ability to operate within ever changing situations to resolve current and potential future business issues. Work on multiple tasks, prioritize work to complete, effective at problem solving issues.
- **Companies** consulted for include majors, intermediate to juniors: ConocoPhillips Canada Resources, Business Development Group A&D, Imperial Oil Resources, ExxonMobil Canada Energy, Talisman Energy Inc., Iteration Energy, Penn West Petroleum Ltd., Husky Energy Inc., BP Canada Energy Company, Amoco Canada Resources.
- **Proficient** in a wide range of day to day base business responsibilities and able to communicate effectively to clarify and communicate complex data and analyze confidential information within an Asset Team setting.
- **Successful A&D** closings include some of the of the largest and most complicated divestiture packages of oil and gas properties sold in Western Canada in various A&D capacities in natural gas, oil, heavy oil and oil sands areas of Alberta, Northeast British Columbia, Saskatchewan and Manitoba as well as USA, Ontario and the East Coast.
- **Royalty calculations** and recovery extensive experience, A&D chain of title documented analysis, all due diligence agreement/lease reviews, ROFR Notices, NOA's, Assignments, and resolving time sensitive legal A&D issues.
- **PJVA and Surface agreement** review using approved industry standard processes and checklists, PJVA/Older JV ROFR, Unit/Unit Operating, CO&O, Facility, Service/Marketing agreements. Surface Lease, Right of Way, LOC, PLA.
- **Post close integration** and Land system input, DOI, linking and checking of acquisition lands, mineral & freehold leases, contracts, wells and verification of company working interests and royalties. Contract accuracy review.
- Highly effective working on a team, independently with proven abilities to resolve key business issues using analytical, organizational and verbal communication skills and sometimes you just need to get stakeholders in the room.
- **Sproule Academy/CAPL attended: "Evaluation of Canadian Oil and Gas Properties"**: Courses; Petroleum Geology/Geophysics, Estimating Reserves & Production, CAPEX & OPEX, Interests & Royalties, Time Value of Money, Income Tax, Profitability Indices, Resources & Reserves, Estimating Oil & Gas Product Prices, **Sproule Academy/CAPL attended: "Petroleum Evaluations: Making the Right Decision"**: Property Evaluations, Income Method, Working Interests & Royalties, Alberta Royalty Framework, New Well Royalty Reduction, Horizontal Oil New Well Royalty Rate, Well Recovery Factors, RLI, Prospect Recovery.

Day to Day Operations, Contracts, Negotiations, Freehold Lease, First Nations, Royalty Recovery

- **Experienced in Land** in all provinces as area contact; encompassing contract terms and conditions, operations/notices, negotiations, JOA, Farmout, Pooling agreements and related, abandonments, accounting issues, administration, AFE's, effective processes, meetings for Landsale/Crown postings, mineral/freehold leases, payouts, P&NG regulations, verifying contractual and royalty interests and the recovery of over \$10 million of royalties owed. Added acreage to core area in new landholdings and improved administrative and operational efficiencies.
- **Land Contracts**: Prepared, drafted and strategized formal contracts to implement transactions within an Asset Team, interpreted old complicated contractual rights and obligations under agreements, communicated agreement terms and potential consequences to internal departments within the company to ensure accuracy of data going forward. Acquired freehold leases, managed fee and royalty lands. Liaison between resolving Land and Production Accounting issues. Very experienced in communicating with other corporate disciplines in order to resolve outside issues.
- **Review** and subsequent optimization of land base areas through non-core Sales, Farmouts and Asset Exchange.
- **Resolved** external queries and communications within the industry involving internal stakeholders and external partners. Met with First Nations Bands regarding land and ongoing operational and lease issues. Reviewed Joint Venture Agreements and Surface Land Agreements in A&D. Thousands of wellbore reviews completed to recover significant royalty revenue payments due to company.
- **Monitored** contractual compliance and obligations and provided land advice and input to the Asset Team, engineers, technical and accounting personnel. Prepared reports for management as required.
- **Project Management**: extensive experience as a team lead and team member. Very thorough and detailed in delivering projects on time, project control and producing successful results in Land.
- **Adept with Land systems and software** including: **CS Explorer, Landman, Landrite, QBLM**. Land/IT applications: Accumap, Accounting Software, A&D software, ArcGis, Geoscout, Adobe PDF, Access database, AFE Navigator, DDS, Enerlink Title, ETS/Land Titles, Excel spreadsheets & tracking, LLR, Negotiations Databases, Powerpoint presentations, Powerview, SPIN, Snag-it, Visio Title Review, Well data, Word and many other applications.