

## **EDWARD H.B. (Ed) NUNES-VAZ, P.Land**

### **PROFESSIONAL PROFILE**

*Ed Nunes-Vaz is a senior Land Professional, with over 34 years experience in the oil industry. Equally conversant with Land negotiations, administration and records, Ed has worked for and dealt with major, intermediate and junior energy companies. He has earned a reputation for adding value and for his commitment to excellence.*

From March 2013 until the takeover of the company in July 2016, Ed was Land Manager at Rock Energy, overseeing a staff of three and bearing ultimate responsibility for all Land matters.

As a senior consultant from October 2010 until February 2013 at ExxonMobil, Ed was instrumental in closing the disposition of about \$2 billion in properties, and served as a mentor and sounding board for ExxonMobil's Land personnel.

From March 2006 until September 2010 Ed was VP Land and Business Development for BNP Resources Inc. Here he participated in creating a public company from the ground up. He established the Company's Land function, including but not limited to Negotiations, Contracts, Administration, and coordinating acquisitions and dispositions. Emphasis was placed on strategic planning, the direct sourcing of viable exploration opportunities, with an eye to adding value while managing risk.

Prior to BNP, Ed was engaged as a senior professional with Canadian Natural Resources Limited involved in strategic planning, negotiations and acquisitions in the key Stanmore and Princess areas, as well as mentoring other Land personnel. Previous assignments included Crestar Energy and Jordan Petroleum, then with Rubicon Energy Corporation where Ed was Land Manager. Significantly, he established the Land function at Rubicon, with emphasis on strategic planning.

Ed was an efficient and creative consultant for the seven years prior, his major clients having been Wascana Energy, Esso Resources Canada and Encor Energy, the last two awarding Ed repeated assignments. He contributed substantially to the merging of Texaco's computerized Land Information System with that of Esso, and was a senior member of a team at Encor responsible for implementing what was at the time the largest asset rationalization in Canadian history. Interspersed with his consulting engagements, Ed worked as Staff Landman for AEC Oil and Gas (1991 – 1993) and Dome Petroleum Limited (1981 – 1989). At AEC, he performed in a demanding and challenging environment as a key Land Specialist responsible for acquisitions and dispositions, and as a mentor to other Land personnel. While at Dome, Ed honed his skills as a Land professional, working in all areas of Land Negotiations, Contracts and Land Administration, Operating Procedures, rationalizations and computerized land environments.

Ed graduated with a B.A. in 1973, followed by a Master's Degree in Political Economy in 1976, both from the University of Toronto. He holds the P.Land designation, and is a member of the Canadian Association of Petroleum Landmen and the American Association of Professional Landmen. Ed speaks French, German and some Spanish.